

ROUNDTABLE:

Your Cloud or Mine? Is On-site or Cloud Right for You?



WORLD'S #1 OPEN SOURCE ERP

Perry Clark

www.xTuple.com

Presenting...



Perry Clark, Sr. Database Admin

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xTuple on Our Cloud

- ▶ No server to maintain
- ▶ Lightning Performance
- ▶ Your data is yours
- ▶ User Scalability
- ▶ Easy and inexpensive to get started
- ▶ Mobile Web access





No Server to Maintain

- ▶ No Postgres Updates or Version Conflicts
- ▶ No Routers to Maintain
- ▶ No Patches to Apply
- ▶ Scalable
- ▶ Virtually 100% Uptime
- ▶ Redundancies in Place





Lightning Performance

- ▶ Optimal Bandwidth
- ▶ Geographically located to reduce latency
- ▶ Wide Variety of Tuning Options
- ▶ Server Space Options
- ▶ Hardware Utilization Monitoring 24/7





Your Data is Yours

- ▶ Our Cloud, Your Data
- ▶ Secure
- ▶ Nightly Backups Available
- ▶ Shell Access Available
- ▶ pgAdmin, ODBC connectivity





User Scalability

- ▶ One to ... users
- ▶ Multiple Company Databases
- ▶ Pilot and Testing Databases
- ▶ Limit User Access by Database
- ▶ Partner Access Available





Easy to get Started

- ▶ Free Trial Available
- ▶ Move Existing Local Databases
- ▶ Web Portal Support
- ▶ Quickstart Wizard Available
- ▶ Multi-platform Support





Mobile Web Access

- ▶ Desktop
- ▶ Tablet
- ▶ Smart Phone
- ▶ Anytime
- ▶ Anywhere





Does On-site Add Up?

- ▶ You can pick up your box and flee
- ▶ Reduces WAN Log Jams

- ▶ Hardware to Purchase and Maintain
- ▶ BackUps - Storage and Disaster Recovery
- ▶ Remote Worker Connectivity Issues





Points to Ponder

- ▶ Who really owns the data?
- ▶ Know Terms of Service vary widely
- ▶ Data Security Compliance and Industry Regulations
- ▶ Zero Missed BackUps
- ▶ Cloud 1.0 Uptime over 460 days!





**Thank you for coming!
xTupleCon wouldn't be what it
is without you!**



Perry Clark

Sr. Database Administrator

pclark@xtuple.com

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